## **Customer satisfaction survey**

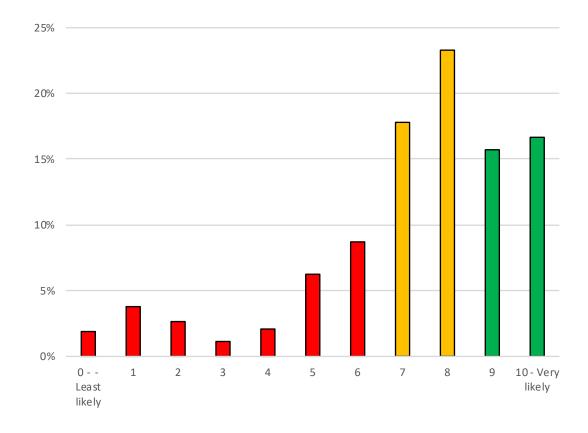
9 (10/11/2019-07/12/2019)



#### **CSS**; Headlines

- Our Net promoter Score for Period 9 was 6 with 32% of our customers would recommend us to their friends and family.
- 78% of customers were satisfied with the overall onboard environment
- **80%** of customers were satisfied with their overall.
- 75% of customers were satisfied with the overall station environment
- 91.5% of customers who had already purchased tickets were satisfied with the overall ticket buying process,
- 76% of customers were satisfied with how the delay they incurred was handled

#### Likelihood of recommendation



#### **CSS**; Station

75% of customers were satisfied with the overall station environment

69% were satisfied with toilet facilities

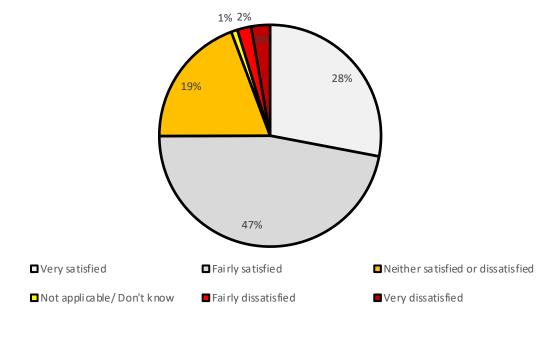
57% were satisfied with the choice of shops

69% were satisfied with the car parking facilities

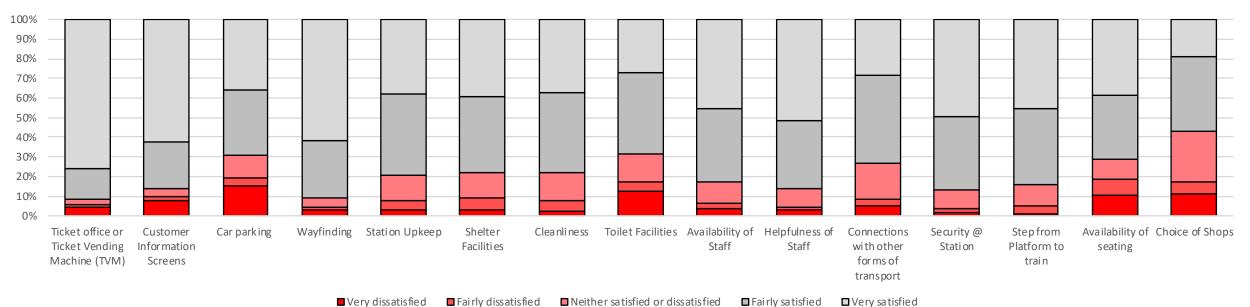
86% of people were satisfied with the helpfulness of staff at the station.

91% were happy with the wayfinding at stations

#### **Overall Station Environment Satisfaction**



#### **Station Environment**



#### **CSS**; On-Board

78% of customers were satisfied with the overall on-board environment.

■ Very dissatisfied

■ Fairly dissatisfied

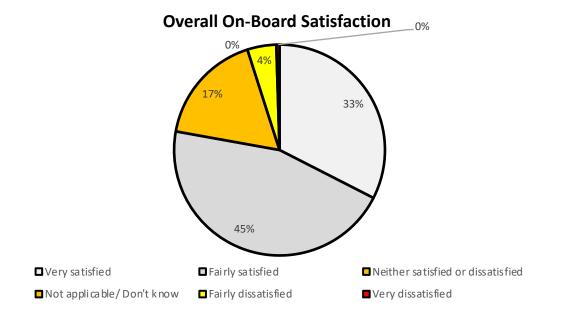
71% were satisfied with the availability of Wi-Fi on-board

85% were satisfied with their own personal security on the train.

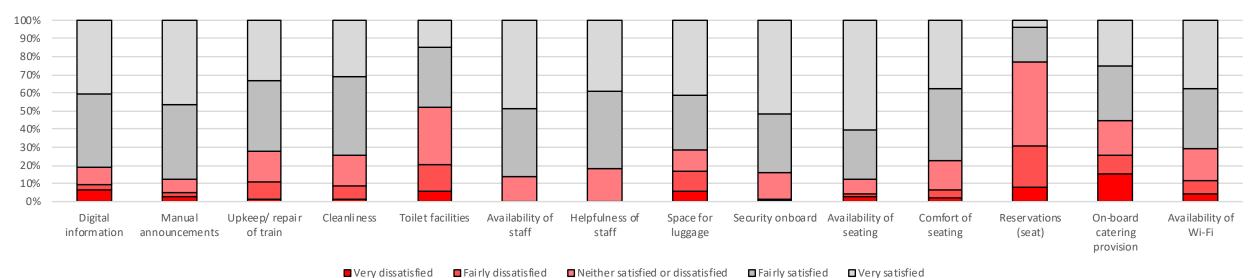
74% were satisfied with on board cleanliness.

48% were happy with the on-board toilet facilities

81% were satisfied with the helpfulness of staff



#### **On-board Environment**



# Wales-Barbarians Customer Satisfaction Surveys



### Wales-Barbarians Customer Satisfaction Survey's

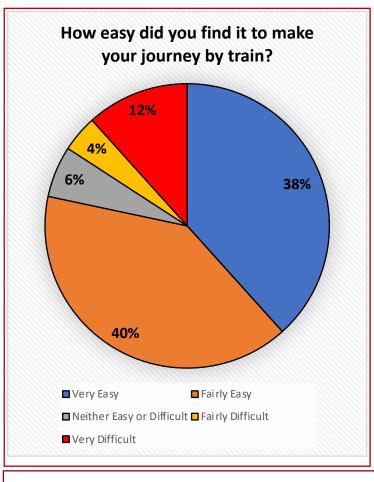
123 surveys were conducted at Cardiff central on Saturday, 73 after the match and 50 in the morning of the match.

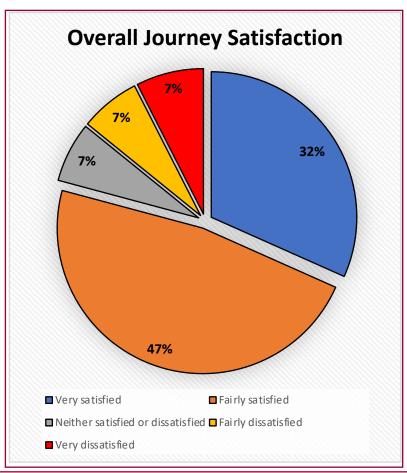
#### **Highlights** are:

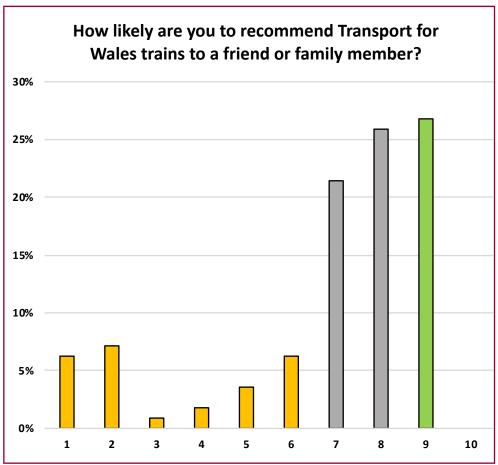
- **78%** of customers surveyed found it easy to make the journey
- 79% were satisfied with the overall journey
- Only 27% would recommend TFW
- Only 29% of people had seen advertisements about train travel arrangements after the game.
- 46% of people thought there needed to be more information and assistance provided



### **Overall Overview**



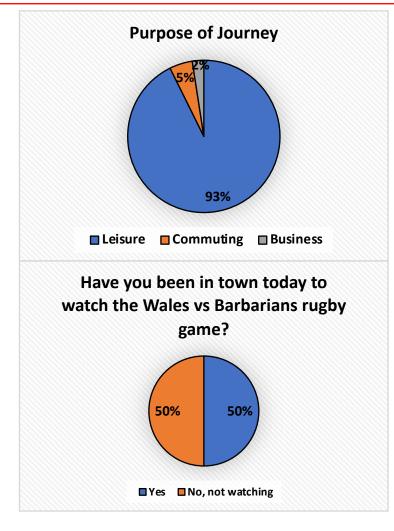




- 78% of customers surveyed found it easy to make the journey
- 79% were satisfied with the overall journey
- Only 27% would recommend TFW to a friend or family member however 47% fell into the passive scores of 7 and 8.

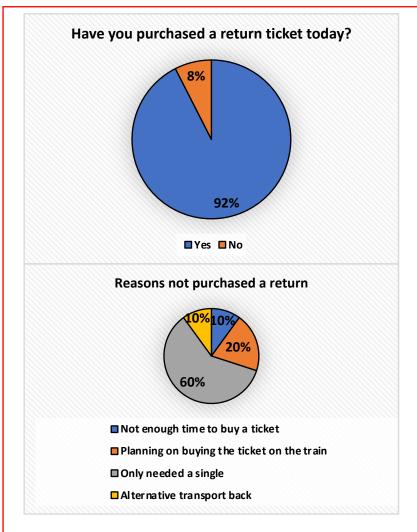
The main call outs for dissatisfaction were:

- Lack of information being provided when queuing
- Capacity issues with comments focussing on a lack of carriages
- Time spent queuing to get into the station post match



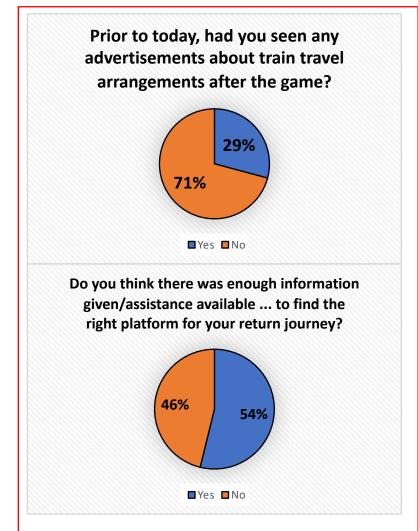
93% of people were travelling for leisure on Saturday.

Surprisingly only 50% were going to be watching the game feedback showed a high percentage travelling for shopping.



92% of people had purchased a returned ticket in advance.

70% of those who didn't only needed a one way ticket and 2 people either didn't have time or planned on buying on board.



A concern would be that Only 29% of people had seen advertisements about train travel arrangements after the game.

54% thought there was enough assistance or information at the stations and this came through in comments as well.

## **Further Analysis**

We received 122 comments from those surveyed and below is some insight on these:

- The most mentioned theme was not enough carriages/train/capacity which was mentioned 40 times in the comments
- There were 8 comments on information or communication being poor.
- There were also comment 10 comments on delays and cancellations.
- 12 comments focussed on no queue, not having to queue and fast queue and all these corresponded with a high satisfaction score averaging 81%
- 83% of people were satisfied with the helpfulness of staff and the specific praise included key words like friendly, helpful and good.



## Thank you

