Customer satisfaction survey

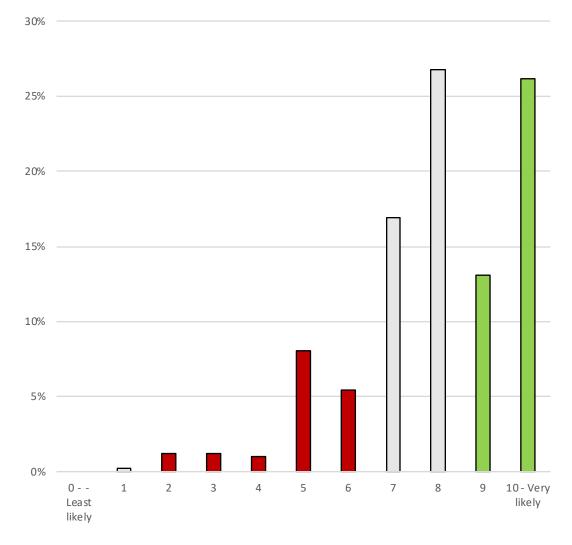
Period 11 (05/01/2020-01/02/2020)



Customer Satisfaction Surveys; Headlines

- Overall journey satisfaction increased by 10% to 89% of customers being satisfied compared to 79% in the Autumn NRPS.
- Overall Net Promoter Score for Period 11 was 22 with 39% of our customers would recommend us to their friends and family.
- 90% of customers were satisfied with the overall on-board environment which 15% higher than the Autumn NRPS result of 74%.
- **82%** of customers were satisfied with the overall **station** environment, 11% higher than the most recent NRPS result of 71%.
- 97% of customers who had already purchased tickets were satisfied with the overall ticket buying process, compared to 76% in Autumn NRPS.
- **63**% of customers were satisfied with how the **delay** they incurred was handled –18pp above the 45% result in the Autumn NRPS.

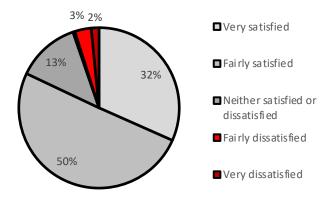




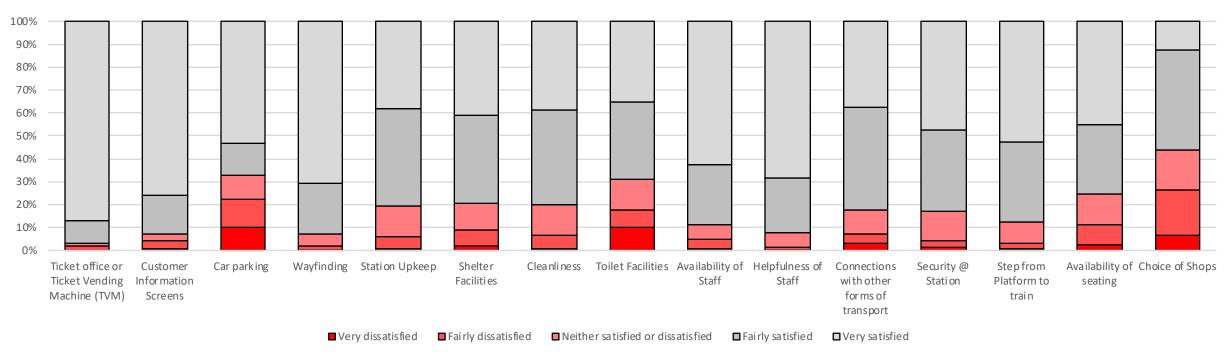
Customer Satisfaction Surveys; Station

- **82**% of customers were satisfied with the **overall station** environment, an increase of 4pp from P10.
- 79% were satisfied with toilet facilities
- 56% were satisfied with the choice of shops
- 67% were satisfied with the car parking facilities
- 93% of people were satisfied with the helpfulness of staff at the station.

Overall Station Environment Satisfaction



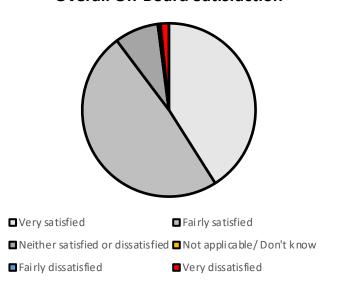
Station Environment



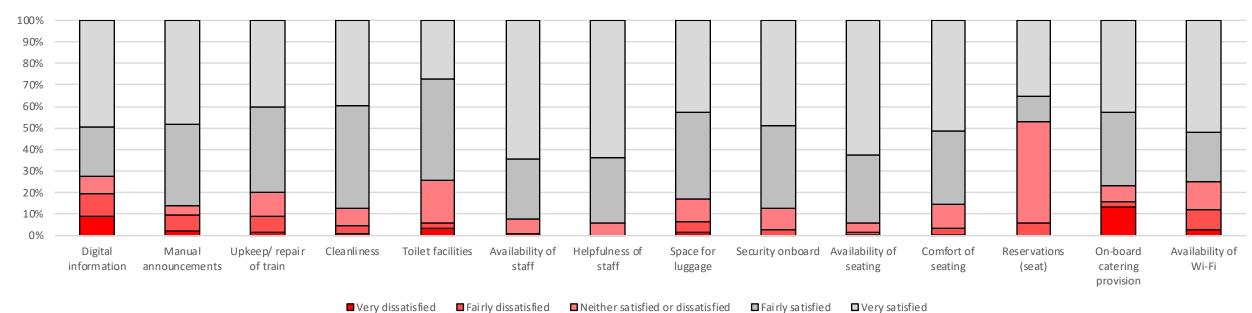
Customer Satisfaction Surveys Onboard

- 90% of customers were satisfied with the overall onboard environment,
- 75% were satisfied with the availability of Wi-Fi on-board.
- 83% of customers were satisfied with the luggage space provided
- 88% were satisfied with their own personal security on the train
- 87% were satisfied with onboard cleanliness
- 74% were happy with the onboard toilet facilities
- 95% were satisfied with the helpfulness of staff

Overall On-Board Satisfaction



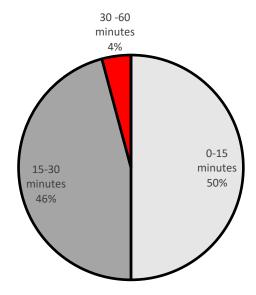
On-board Environment



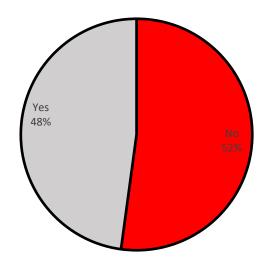
Customer Satisfaction Surveys Disruption

- 12% of customers incurred a delay, a 6pp increase from P10
- 50% of this sample would have been **ineligible** to claim for **delay compensation** (less than 15 minutes)
- 48% of customers were aware of the 'Delay-Repay' scheme
- Customers were mostly satisfied with the **handling of disruption**: 63% of customers were satisfied with this
- This is 18pp higher than the 45% satisfaction in the latest NRPS results.

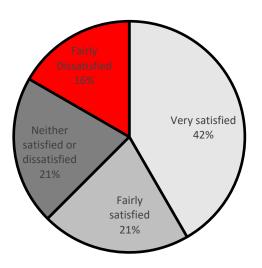
How long was the disruption?'



Awareness of 'Delay-Repay'



Satisfaction with handling of disruption



Thank you

